

**Eastspring Investments Fund
Management Limited Liability Company**

Financial Statements for the year ended
31 December 2014



**Eastspring Investments Fund Management Limited Liability Company
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Eastspring Investments Fund Management Limited Liability Company
Corporate information

Business Registration License No.	4104000113 1 st amendment	24 May 2005 23 January 2006
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Fund Management Establishment and Operation Licence No.	03/UBCK-GPHDQLQ	26 May 2005
	17/UBCK-GP	23 July 2008
	27/UBCK-GPDC	20 November 2008
	67/UBCK-GPDC	15 April 2010
	25/GPDC-UBCK	09 December 2011
	51/GP-UBCK	23 March 2012
	08/GPDC-UBCK	26 March 2013
	29/GPDC-UBCK	12 September 2013

Decision No.	51/GP-UBCK	23 March 2012
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The Business Registration Licence and Fund Management Establishment and Operation Licence were issued by the Ho Chi Minh City Department of Planning and Investment and the State Securities Commission, respectively. On 23 March 2012 the State Securities Commission issued the Business License No. 51/GP-UBCK which allowed the Company to provide portfolio management services. On 26 March 2013, the State Securities Commission issued Amendment Licence No. 08/GPDC-UBCK to supplement securities advisory function to the existing Company's licences.

The Company's operating life, as defined in the charter, is to be consistent with the life of the parent company, Prudential Assurance Vietnam Private Limited. The parent company's investment licence is valid until 29 October 2049.

Board of Management	Guy Robert Strapp	Chairman
	Julian Christopher Vivian Pull	Member
	Nguyen Tuan Then An	Member
	Wilfred John Blackburn	Member (from 16 October 2014)
	John Inniss Howell	Member (until 15 October 2014)

Board of Directors	Nguyen Tuan Then An	Chief Executive Officer
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**Eastspring Investments Fund Management Limited Liability Company
Corporate information (continued)**

Registered Office

Saigon Trade Center
37 Ton Duc Thang Street, District 1
Ho Chi Minh City
Vietnam

Auditors

KPMG Limited
Vietnam

Eastspring Investments Fund Management Limited Liability Company
Statement of the Board of Directors

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the relevant requirements of Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on the promulgation of accounting system of securities investment fund management companies and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Directors:

- (a) the financial statements set out on pages 6 to 39 give a true and fair view of the financial position of the Company as at 31 December 2014, and of the results of operations and the cash flows of the Company for the year then ended in accordance with Vietnamese Accounting Standards, the relevant requirements of Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on the promulgation of accounting system of securities investment fund management companies and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.



On behalf of the Board of Directors

Nguyen Tuan Then An
Chief Executive Office

Ho Chi Minh City, 20 March 2015



KPMG Limited Branch
10th Floor, Sun Wah Tower
115 Nguyen Hue Street
District 1, Ho Chi Minh City
The Socialist Republic of Vietnam

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INDEPENDENT AUDITORS' REPORT

To the Investor

Eastspring Investments Fund Management Limited Liability Company

We have audited the accompanying financial statements of Eastspring Investments Fund Management Limited Liability Company ("the Company"), which comprise the balance sheet as at 31 December 2014, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 20 March 2015, as set out on pages 6 to 39.

Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the relevant requirements of Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on the promulgation of accounting system of securities investment fund management companies and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Eastspring Investments Fund Management Limited Liability Company as at 31 December 2014 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on promulgation of accounting guidance for investment fund management companies, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City
Vietnam

Operating registration certificate No.: 4114000230

Audit Report No.: 14-01-514



Chang Hung Chun
Practicing Auditor Registration
Certificate No. 0863-2013-007-1
Deputy General Director

Truong Vinh Phuc
Practicing Auditor Registration
Certificate No. 1901-2013-007-1

Ho Chi Minh City, 20 March 2015

Eastspring Investments Fund Management Limited Liability Company
Balance sheet as at 31 December 2014

Form B 01-CTQ

	Code	Note	31/12/2014 VND'000	31/12/2013 VND'000
ASSETS				
Current assets (100 = 110 + 120 + 130 + 150)	100		144,126,368	188,231,419
Cash and cash equivalents	110	4	131,945,400	154,128,086
Cash	111		4,292,374	4,471,819
Cash equivalents	112		127,653,026	149,656,267
Short-term investments	120		-	11,697,008
Short-term investments	121		-	11,697,008
Accounts receivable – short-term	130	5	9,003,718	17,864,253
Accounts receivable – trade	131		358,268	560,092
Prepayments to suppliers	132		117,738	732,074
Inter-company receivables	133		8,359,502	16,428,361
Other receivables	135		168,210	143,726
Other current assets	150		3,177,250	4,542,072
Short-term prepayments	151		1,220,449	2,480,952
Other current assets	158		1,956,801	2,061,120
Long-term assets (200 = 220 + 260)	200		3,004,149	3,172,449
Fixed assets	220		390,364	1,151,193
Tangible fixed assets	221	6	320,420	967,695
Cost	222		4,038,372	3,860,102
Accumulated depreciation	223		(3,717,952)	(2,892,407)
Intangible fixed assets	227	7	69,944	183,498
Cost	228		892,906	892,906
Accumulated amortisation	229		(822,962)	(709,408)
Other long-term assets	260		2,613,785	2,021,256
Long-term prepayments	261	8	145,854	381,975
Deferred tax assets	262	9	2,467,931	1,639,281
TOTAL ASSETS (270 = 100 + 200)	270		147,130,517	191,403,868

The accompanying notes are an integral part of these financial statements

Eastspring Investments Fund Management Limited Liability Company
Balance sheet as at 31 December 2014 (continued)

Form B 01-CTQ

	Code	Note	31/12/2014 VND'000	31/12/2013 VND'000
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		31,639,106	40,937,859
Current liabilities	310		25,734,519	36,372,017
Accounts payable – trade	312		66,025	66,025
Taxes payable to State Treasury	314	10	567,017	1,442,282
Accrued expenses	316	11	22,651,953	25,043,694
Inter-company payables	317	12	1,674,353	9,626,976
Other short-term payables	319		775,171	193,040
Long-term borrowings and liabilities	330		5,904,587	4,565,842
Deferred tax liabilities	335	9	28,310	53,119
Provision for severance allowance	336	13	853,003	853,003
Provisions – long-term	337	14	5,023,274	3,659,720
EQUITY	400		115,491,411	150,466,009
Contributed capital	411	15	25,000,000	25,000,000
Retained profits	420	16	90,491,411	125,466,009
TOTAL RESOURCES (440 = 300 + 400)	440		147,130,517	191,403,868

The accompanying notes are an integral part of these financial statements

Eastspring Investments Fund Management Limited Liability Company
Balance sheet as at 31 December 2014 (continued)

Form B 01-CTQ

OFF BALANCE SHEET ITEMS

	Code	Note	31/12/2014 VND'000	31/12/2013 VND'000
Foreign currencies	005		22,023,137	30,530,952
Cash and cash equivalents of entrustors – domestic	030	17	2,602,495,080	2,168,485,866
Investment portfolio of entrustors – domestic	040	18	36,328,916,013	29,385,021,591
Receivables of entrustors	050		548,661	457,614

20 March 2015

Prepared by:



Dinh Thi Binh Duong
Chief Accountant

Approved by:



Nguyen Tuan Then An
Chief Executive Office

The accompanying notes are an integral part of these financial statements

Eastspring Investments Fund Management Limited Liability Company
Statement of income for the year ended 31 December 2014

Form B 02-CTQ

	Code	Note	2014 VND'000	2013 VND'000
Total revenue	01	19	29,914,278	78,434,231
Operating expenses	11		-	749,555
Financial income	21	20	4,437,533	6,115,779
Financial expenses	22		125,222	120,422
General and administration expenses	25	21	70,155,336	82,193,257
Net operating (loss)/profit {30 = 1 - 11+ (21 - 22) - 25}	30		(35,928,747)	1,486,776
Results of other activities	40		100,690	-
(Loss)/profit before tax (50 = 30 + 40)	50		(35,828,057)	1,486,776
Income tax expense – current	51	22	-	4,322,119
Income tax benefit – deferred	52	22	(853,459)	(925,877)
Net loss after tax (60 = 50 – 51 – 52)	60		(34,974,598)	(1,909,466)

20 March 2015

Prepared by:

Dinh Thi Binh Duong
Chief Accountant

Approved by:

Nguyen Tuan Then An
Chief Executive Office

The accompanying notes are an integral part of these financial statements

Eastspring Investment Fund Management Limited Liability Company
Statement of cash flows for the year ended 31 December 2014 (Direct method)

Form B 03-CTQ

	Code	2014 VND'000	2013 VND'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash receipts from fund management activities	01	37,985,896	88,624,683
Cash payments to employees	03	(45,728,056)	(49,036,472)
Tax payments	05	(1,256,797)	(5,842,627)
Other payments for operating activities	07	(29,247,099)	(24,397,009)
Net cash flows from operating activities	20	(38,246,056)	9,348,575
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for additions to fixed assets	21	(178,270)	(225,975)
Change in short-term investments	26	11,697,008	87,245,255
Interest received	27	4,544,632	6,376,244
Net cash flows from investing activities	30	16,063,370	93,395,524
Net cash flows during the year (50 = 20 + 30)	50	(22,182,686)	102,744,099
Cash and cash equivalents at the beginning of the year	60	154,128,086	51,383,987
Cash and cash equivalents at the end of the year (70 = 50 + 60) (Note 4)	70	131,945,400	154,128,086

20 March 2015

Prepared by:



Dinh Thi Binh Duong
Chief Accountant

Approved by:



Nguyen Tuan Then An
Chief Executive Office

The accompanying notes are an integral part of these financial statements

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014

Form B 09-CTQ

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

Eastspring Investment Fund Management Limited Liability Company (“the Company”) is a limited liability company licensed and incorporated in the Socialist Republic of Vietnam. The principal activities of the Company are to establish and manage securities investment funds, to provide financial consultancy and securities investment consultancy and to provide portfolio management services under Fund Management Establishment and Operation Licence No. 03/UBCK-GPHDQLQ issued by the State Securities Commission of Vietnam on 26 May 2005 and amended on 23 July 2008, 20 November 2008, 15 April 2010, 9 December 2011, 23 March 2012, 26 March 2013 and 12 September 2013 (together referred to as the “Fund Management Licence”).

The total chartered capital amounts of the Company as stipulated in the Fund Management Licence is VND25 billion.

As at 31 December 2014, the Company had 26 employees (31/12/2013: 26 employees) of which 1 is management personnel. During the year, 2 employees were resigned and no disciplinary action was taken against any of the employees. As at 31 December 2014, the Company had 12 employees who were qualified for fund and assets management (31/12/2013: 12 employees).

2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on promulgation of accounting system of securities investment fund management companies, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, which may differ in some material respects from International Financial Reporting Standards and the generally accepted accounting principles and standards of other countries. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations and cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam’s accounting principles, procedures and practices.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the direct method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(d) Accounting currency

The financial statements are prepared and presented in thousand Vietnam Dong (“VND’000”).

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the year have been translated into VND at rates of exchange ruling at the transaction dates.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Short-term investments

Short-term investments represent time deposits with original terms to maturity of more than three months but less than one year since their transactions dates. The Company recognises short-term investments on the date, which is the date the Company becomes a party to the contractual provisions of the investments.

Short-term investments are stated at cost less allowance for diminution in the value of investments considered necessary by the Board of Directors. An allowance is made for reductions in investment values if market value of the investment falls below cost or if the investee has suffered a loss.

The allowance is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the allowance was recognised. An allowance is reversed only to the extent that the investment’s carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after tangible fixed assets have been put into operation, such as repairs, maintenance and overhaul costs, are charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditures are capitalised as additional costs of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ renovation costs	3 years
▪ office equipment	<u>3 – 6 years</u>

(f) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 4 years.

(g) Trade and other payables

Trade and other payables are stated at their cost.

(h) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(i) Portfolio management contracts

The Company receives money from clients and uses the money to invest in securities on behalf of the clients in accordance with the terms of the portfolio management contracts. Investment in securities on behalf of clients under portfolio management contracts together with assets and liabilities in relation to such contracts are recorded off balance sheet in accordance with Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011.

(j) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

(i) *Financial assets*

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by the Board of Directors as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the Board of Directors as held for trading. A financial liability is considered as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(k) Long-term incentive bonus

The long-term incentive bonus is a cash award scheme granted to employees over a period of three years. It is recognised as an expense in the statement of income, with a corresponding increase in liability, over the period that the employees become entitled to the awards (“vesting period”). The amount recognised as an expense is adjusted annually to reflect the increase/decrease by reference to the profitability of the total Eastspring Investments business in Asia during the vesting period.

(l) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(m) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. No revenue is recognised if there are significant uncertainties regarding the recovery of the consideration due.

(i) *Services rendered*

Fees and incentives are recognised when earned.

(ii) *Interest income*

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(n) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

(o) Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more (“eligible employees”) voluntarily terminates his/her labour contract, the employer is required to pay the eligible employees severance allowance calculated based on years of service and employees’ compensation at termination. Provision for severance allowance has been provided based on employees’ years of service and their current salary level.

Pursuant to Law on Social Insurance, effective from 1 January 2009 the Company and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. With the implementation of unemployment insurance scheme, the Company is no longer required to provide severance allowance for the service period after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 31 December 2014 will be determined by reference to the eligible employees’ years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

(p) Related parties

Related parties include the investors, their ultimate parent companies and their subsidiaries and associates. Related parties also include funds managed by the Company and members of the Company’s Board of Directors.

(q) Off balance sheet items

Amounts which are defined as off balance sheet items under Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on the promulgation of accounting system of securities investment fund management companies and the Vietnamese Accounting System for enterprises are disclosed in the relevant notes to these financial statements.

(r) Nil balances

Items or balances required by Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on the promulgation of accounting system of securities investment fund management companies and the Vietnamese Accounting System for enterprises that are not shown in these financial statements indicate nil balances.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

(s) Fair value measurement and disclosures

According to Circular No. 210/2009/TT-BTC issued by the Ministry of Finance dated 6 November 2009, the Company discloses the fair value of financial assets and financial liabilities as compared to their carrying values in Note 26.

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

(t) Segment reporting

The Company operates as one segment, investment management.

4. Cash and cash equivalents

	31/12/2014	31/12/2013
	VND'000	VND'000
Cash at banks	4,292,374	4,471,819
Cash equivalents	127,653,026	149,656,267
	<hr/>	<hr/>
	131,945,400	154,128,086
	<hr/>	<hr/>

Cash equivalents included bank deposits with original terms to maturity of equal or less than three months. Cash and cash equivalents as at 31 December 2014 included amounts denominated in currencies other than VND amounting to approximately VND22,023 million (31/12/2013: VND30,531 million).

The Company's cash equivalents as at 31 December 2014 earned annual interest rates ranging from 0.05% to 4.00% per annum (31/12/2013: from 0.06% to 5.3% per annum).

5. Accounts receivable – short-term

Accounts receivable included the following amounts due from related parties:

	31/12/2014	31/12/2013
	VND'000	VND'000
Amounts due from the parent company		
Trade	7,801,644	12,774,408
Amounts due from related companies		
Trade	103,984	3,202,838
Non-trade	453,874	451,115
	<hr/>	<hr/>
	8,359,502	16,428,361
	<hr/>	<hr/>

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

Form B 09-CTQ

The trade related amounts due from the parent company and related companies represent management fees and other fees receivable from these related companies. These amounts were unsecured, interest free and are payable upon demand.

Other receivables comprised:

	31/12/2014	31/12/2013
	VND'000	VND'000
Receivables from employees	33,760	28,401
Receivables from setting up new funds	-	1,320
Others	134,450	114,005
	<hr/>	<hr/>
	168,210	143,726
	<hr/>	<hr/>

The carrying amount of receivables represents the maximum credit risk pertaining to receivables.

There were no overdue for the outstanding receivables as of 31 December 2014. The Company believed that no allowance for doubtful debts was necessary in respect of the outstanding receivables as of 31 December 2014.

6. Tangible fixed assets

2014	Renovation costs	Office equipment	Total
	VND'000	VND'000	VND'000
Cost			
Opening balance	1,197,006	2,663,096	3,860,102
Additions	-	178,270	178,270
	<hr/>	<hr/>	<hr/>
Closing balance	1,197,006	2,841,366	4,038,372
	<hr/>	<hr/>	<hr/>
Accumulated depreciation			
Opening balance	874,345	2,018,062	2,892,407
Charge for the year	322,661	502,884	825,545
	<hr/>	<hr/>	<hr/>
Closing balance	1,197,006	2,520,946	3,717,952
	<hr/>	<hr/>	<hr/>
Net book value			
Opening balance	322,661	645,034	967,695
Closing balance	-	320,420	320,420
	<hr/>	<hr/>	<hr/>

Included in the cost of tangible fixed assets were assets costing VND1,556 million which were fully depreciated as of 31 December 2014 (31/12/2013: VND1,239 million), but which are still in active use.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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2013	Renovation costs VND'000	Office equipment VND'000	Total VND'000
Cost			
Opening balance	1,277,042	4,556,433	5,833,475
Additions	-	225,975	225,975
Reclassification (*)	(80,036)	(2,119,312)	(2,199,348)
Closing balance	1,197,006	2,663,096	3,860,102
Accumulated depreciation			
Opening balance	504,535	3,146,508	3,651,043
Charge for the year	425,680	647,530	1,073,210
Reclassification (*)	(55,870)	(1,775,976)	(1,831,846)
Closing balance	874,345	2,018,062	2,892,407
Net book value			
Opening balance	772,507	1,409,925	2,182,432
Closing balance	322,661	645,034	967,695

- (*) The reclassification represents net book value of existing fixed assets which do not meet one of the criteria for recognition as fixed assets as regulated in Article 3 of Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance which provides guidance on management, use and depreciation of fixed assets ("Circular 45"), i.e. costing VND30 million or more. These assets are reclassified to Long-term prepayments (Note 8).

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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7. Intangible fixed assets

	Software	
	2014	2013
	VND'000	VND'000
Cost		
Opening balance	892,906	1,084,782
Reclassification (*)	-	(191,876)
Closing balance	892,906	892,906
Accumulated amortisation		
Opening balance	709,408	752,680
Charge for the year	113,554	134,131
Reclassification (*)	-	(177,403)
Closing balance	822,962	709,408
Net book value		
Opening balance	183,498	332,102
Closing balance	69,944	183,498

(*) The reclassification represents net book value of existing fixed assets which do not meet one of the criteria for recognition as fixed assets as regulated in Article 3 of Circular 45, i.e. costing VND30 million or more. These assets are reclassified to Long-term prepayments (Note 8).

Included in the cost of intangible fixed assets were assets costing VND487 million which were fully amortised as of 31 December 2014 (31/12/2013: VND270 million), but which are still in active use.

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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8. Long-term prepayments

	2014 VND'000	2013 VND'000
Opening balance	381,975	-
Reclassification from fixed assets (*)	-	381,975
Amortisation for the year	(236,121)	-
	<hr/>	<hr/>
Closing balance	145,854	381,975
	<hr/> <hr/>	<hr/> <hr/>

- (*) Reclassification from fixed assets represents the net book values of existing fixed assets which do not meet one of the criteria for recognition as fixed assets, i.e. costing VND30 million or more, as regulated in Article 3 of Circular 45. These assets were reclassified from tangible and intangible fixed assets during the year (Note 6 and Note 7). The remaining net book value of these assets are amortised on a straight-line basis over their remaining estimated useful lives, but not exceeding three years.

9. Deferred tax assets and deferred tax liabilities

(i) Recognised deferred tax assets and deferred tax liabilities:

	31/12/2014 VND'000	31/12/2013 VND'000
Deferred tax assets:		
Accrued operating expenses	2,280,270	1,451,620
Provision for severance allowance	187,661	187,661
	<hr/>	<hr/>
	2,467,931	1,639,281
Deferred tax liabilities:		
Unrealised foreign exchange gain	(28,310)	(53,119)
	<hr/>	<hr/>
Net deferred tax assets	2,439,621	1,586,162
	<hr/> <hr/>	<hr/> <hr/>

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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(ii) Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following item:

	31/12/2014		31/12/2013	
	Temporary difference VND'000	Tax value VND'000	Temporary difference VND'000	Tax value VND'000
Tax losses	31,948,700	7,028,714	-	-

The tax losses will be expired in the following years:

Year of expiry	Status of tax review	Tax losses available VND'000
2019	Outstanding	31,948,700

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Company can utilise the benefits therefrom.

10. Taxes payable to State Treasury

	31/12/2014 VND'000	31/12/2013 VND'000
Corporate income tax (i)	-	1,256,797
Personal income tax	169,531	130,647
Withholding tax	397,486	54,838
	567,017	1,442,282

(i) Movements of corporate income tax during the year were as follows:

	2014 VND'000	2013 VND'000
Opening balance	1,256,797	611,008
Corporate income tax provided	-	1,652,461
Under-provision in prior years	-	2,669,658
Amounts paid	(1,256,797)	(3,676,330)
Closing balance	-	1,256,797

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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11. Accrued expenses

	31/12/2014	31/12/2013
	VND'000	VND'000
Consultancy fees	749,555	749,555
Bonuses and incentives	12,613,763	12,572,010
Current portion of long-term incentive bonus (Note 14)	3,947,045	7,991,402
Others	5,341,590	3,730,727
	<hr/>	<hr/>
	22,651,953	25,043,694
	<hr/>	<hr/>

12. Inter-company payables

	31/12/2014	31/12/2013
	VND'000	VND'000
Amounts due to the parent company – Non-trade	82,604	3,361,042
Amounts due to other related companies – Non-trade	1,591,749	6,265,934
	<hr/>	<hr/>
	1,674,353	9,626,976
	<hr/>	<hr/>

The amounts due to the parent company and related companies were unsecured, interest free and are payable upon demand.

13. Provision for severance allowance

	2014	2013
	VND'000	VND'000
Opening balance	853,003	1,109,094
Provision made during the year	-	884,052
Amounts paid during the year	-	(1,140,143)
	<hr/>	<hr/>
Closing balance	853,003	853,003
	<hr/>	<hr/>

For the year ended 31 December 2014, the Company contributed VN57 million (2013: VND59 million) to the unemployment insurance fund and the amount was recorded as part of labour and staff costs in the statement of income.

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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14. Provisions – long-term

	31/12/2014 VND'000	31/12/2013 VND'000
Long-term incentive bonus (i)	4,784,264	3,659,720
Others	239,010	-
	<hr/> 5,023,274	<hr/> 3,659,720

(i) Movements of long-term incentive bonus during the year were as follows:

	2014 VND'000	2013 VND'000
Opening balance	3,659,720	6,308,107
Provision made during the year	5,071,589	5,343,015
Current portion reclassified to accrued expenses (Note 11)	(3,947,045)	(7,991,402)
	<hr/> 4,784,264	<hr/> 3,659,720

15. Contributed capital

The Company's authorised chartered capital of VND25,000,000,000 has been fully contributed by the parent company, Prudential Vietnam Assurance Private Limited.

Prudential Vietnam Assurance Private Limited and the ultimate parent company, Prudential plc, are incorporated in Vietnam and the United Kingdom, respectively.

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 Notes to the financial statements for the year ended 31 December 2014 (continued)

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16. Statement of changes in equity

	Opening balance		Increase/decrease during the year		Closing balance	
	1/1/2013	1/1/2014	Year ended 31/12/2013	Year ended 31/12/2014	31/12/2013	31/12/2014
	VND'000	VND'000	Increase VND'000	Increase VND'000	Decrease VND'000	Decrease VND'000
Contributed capital	25,000,000	25,000,000	-	-	-	25,000,000
Retained profits	127,375,475	125,466,009	-	(1,909,466)	(34,974,598)	90,491,411
	152,375,475	150,466,009	-	(1,909,466)	(34,974,598)	115,491,411

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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17. Cash and cash equivalents of entrustors – domestic

	31/12/2014 VND'000	31/12/2013 VND'000
Shareholder Fund	1,831,330,955	1,578,910,152
Cash at banks	32,267,498	130,053,827
Short-term deposits	1,799,063,457	1,448,856,325
Universal Fund	22,176,878	37,149,031
Cash at banks	2,175,767	24,925,941
Short-term deposits	20,001,111	12,223,090
Life Fund	690,868,573	482,548,426
Cash at banks	128,397,673	305,471,890
Short-term deposits	562,470,900	177,076,536
Unit-link Fund	54,593,690	69,878,257
Cash at banks	33,909,355	33,493,916
Short-term deposits	20,684,335	36,384,341
Eastspring Investments Vietnam Navigator Fund	3,524,984	-
Cash at banks	3,524,984	-
	2,602,495,080	2,168,485,866



Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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18. Investment portfolio of entrustors – domestic

Details of investment portfolio held on behalf of entrustors were as follows:

	31/12/2014		31/12/2013	
	Quantity	Market value VND'000	Quantity	Market value VND'000
Shareholder Fund				
Listed debt securities	22,691,847	2,658,389,992	15,337,000	1,816,397,869
Unlisted debt securities	130,000,000	140,620,417	130,000,100	242,065,211
Universal Fund				
Listed debt securities	5,058,479	579,108,671	1,883,000	214,718,403
Life Fund				
Listed equity securities	5,139,552	164,076,673	-	-
Listed debt securities	254,936,909	30,568,971,037	227,161,950	25,425,152,725
Unlisted debt securities	307,981,000	1,715,127,808	308,227,095	1,362,074,571
Unit-link Fund				
Listed equity securities	7,119,570	226,563,282	4,687,768	178,480,378
Listed debt securities	1,860,000	206,295,573	1,240,000	146,132,434
Eastspring Investments Vietnam Navigator Fund				
Listed equity securities	1,840,123	41,402,230	-	-
Listed debt securities	231,000	28,360,330	-	-
		36,328,916,013		29,385,021,591

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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19. Total revenue

Total revenue represents the gross invoiced value of services rendered exclusive of value added tax.

Total revenue comprised:

	2014 VND'000	2013 VND'000
Revenue from management of securities investment funds and securities investment companies	-	8,119,831
Revenue from management of investment portfolios	29,914,278	68,804,020
Others	-	1,510,380
	29,914,278	78,434,231

As at 31 December 2014, there were six securities investment funds with the total net asset values of VND38,991 billion (31/12/2013: VND33,439 billion) under the Company's management.

The Company manages the investments of Shareholder Fund, Universal Fund, Life Fund and Unit-link Fund of Prudential Vietnam Assurance Private Limited (the parent company) under an investment management agreement effective from 1 January 2008. Portfolio management fees earned from services rendered to Prudential Vietnam Assurance Private Limited in 2014 amounted to approximately VND28.4 billion (2013: VND49.8 billion).

In 2008, the Company entered into a non-discretionary investment portfolio management services agreement with Prudential Property Investment Management (Singapore) Pte Ltd, a company incorporated in Singapore. Portfolio management fees earned from services rendered to Prudential Property Investment Management (Singapore) Pte Ltd in 2014 amounted to approximately VND0.6 billion (2013: VND3.2 billion). The Company stopped providing this service in March 2014.

In 2008, the Company also entered into a non-discretionary investment portfolio management services agreement with Eastspring Investments (Singapore) Limited (previously known as Prudential Asset Management (Singapore) Limited) to provide portfolio management services to International Opportunities Fund – Vietnam Equity ("IOF"), a sub-fund of the Société d'Investissement à Capital Variable incorporated under the laws of the Grand-Duchy of Luxembourg. Management fees earned from services rendered to IOF in 2014 amounted to approximately VND0.09 billion (2013: VND0.13 billion).

The Company also manages Eastspring Investments Vietnam Navigator Fund, an open ended fund established in the Socialist Republic of Vietnam under the Fund Establishment Certificate No. 09/GCN-UBCK issued by the State Securities Commission of Vietnam dated 25 March 2014. Management fees earned from services rendered to Eastspring Investments Vietnam Navigator Fund in 2014 amounted to approximately VND0.81 billion (2013: nil).

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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20. Financial income

	2014 VND'000	2013 VND'000
Bank interest income	4,342,808	5,780,550
Foreign exchange gain	94,725	335,229
	4,437,533	6,115,779
	4,437,533	6,115,779

21. General and administration expenses

General and administration expenses by nature of expenses were as follows:

	2014 VND'000	2013 VND'000
Staff costs	43,086,537	48,679,508
Consultancy and other services costs	13,486,890	16,437,995
Other expenses	13,581,909	17,075,754
	70,155,336	82,193,257
	70,155,336	82,193,257

22. Income tax

(a) Recognised in the statement of income

	2014 VND'000	2013 VND'000
Current tax expense		
Current year	-	1,652,461
Under provision in prior years	-	2,669,658
	-	4,322,119
Deferred tax benefit		
Origination and reversal of temporary differences	(853,459)	(925,877)
	(853,459)	3,396,242
	(853,459)	3,396,242

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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(b) Reconciliation of effective tax rate

	2014 VND'000	2013 VND'000
(Loss)/profit before tax	(35,828,057)	1,486,776
Tax at the Company's tax rate	(7,882,173)	371,694
Non-deductible expenses	-	382,560
Under provision in prior years	-	2,669,658
Write down of deferred tax assets	-	(27,670)
	(7,882,173)	3,396,242
Deferred tax assets not recognised	7,028,714	-
	(853,459)	3,396,242

(c) Applicable tax rates

Under the terms of Circular No. 100/2004/TT-BTC dated 20 October 2004 and Circular No. 72/2006/TT-BTC dated 10 August 2006 of the Ministry of Finance, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits for the first 10 years starting from the first year of operation and the prevailing tax rates for the succeeding years from the year 2015.

On 19 June 2013, the National Assembly approved the Law on amendments and supplements to a number of articles of Corporate Income Tax Law. Accordingly, the prevailing income tax rates shall be 22% for 2014 and 2015, and reduced to 20% from 2016.

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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(d) Transfer pricing regulations

Circular No. 117/2005/TT-BTC dated 19 December 2005 effective 27 January 2006 and Circular No. 66/2010/TT-BTC dated 4 April 2010 effective 6 June 2010 of the Ministry of Finance (“the Circulars”), provide guidance on requirements for companies to comply with the arm’s length principle in setting transfer prices for transactions with related parties.

The Company had certain transactions with its related parties. The Board of Directors is of the opinion that the Company’s transfer prices of its services with related companies are on an arm’s length basis. Accordingly, they believe that no further income tax liability will arise as a result of the implementation of the Circulars.

However, the tax authorities have not finalised the Company’s tax submission since the dates of implementation. Should the tax authorities interpret and apply the Circulars differently from the Company, it might affect the Company’s taxes payable to State Treasury in its financial statements.

23. Dividends

In 2014, the Company did not declare any dividends (2013: nil).

24. Lease commitments

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2014	31/12/2013
	VND’000	VND’000
Within one year	5,988,655	5,216,587
Within two to five years	11,278,925	17,267,580
	<hr/>	<hr/>
	17,267,580	22,484,167
	<hr/>	<hr/>

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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25. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following transactions with related parties during the year as follows:

Related Party	Relationship	Nature of transaction	2014 VND'000	2013 VND'000
Prudential Vietnam Assurance Private Limited	Parent company	Management fees	24,869,026	46,689,818
		Fund administration fees	3,534,233	3,059,967
		Services provided by the parent company	183,843	2,754,105
		50% sharing Directors fees	-	749,555
Prudential Corporation Asia	Related company	Expenses paid on the Company's behalf	626,783	787,319
Prudential Property Investment Management (Singapore) Pte Ltd.	Related company	Portfolio management fees	618,247	3,168,505
		Expenses paid on the Company's behalf	-	7,165,607
Eastspring Investments (Singapore) Limited	Related company	Portfolio management fees for IOF	85,854	134,730
		Portfolio management fees for Vietnam Segregated Portfolio	-	15,751,000
		Expenses paid on the Company's behalf	4,909,814	-
Prudential Balanced Fund	Fund under management	Management fees	-	8,119,831
Eastspring Investments Vietnam Navigator Fund	Fund under management	Management fees	806,918	-

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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26. Financial risk management

Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Company's Board of Management oversees how the Board of Directors monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligation, and arises principally from cash in banks and cash equivalents, short-term investments and accounts receivable.

(i) Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	31/12/2014 VND'000	31/12/2013 VND'000
Cash and cash equivalents	(ii)	131,945,400	154,128,086
Short-term investments	(ii)	-	11,697,008
Trade and other receivables	(iii)	8,885,980	17,132,179
		140,831,380	182,957,273

(ii) Cash and cash equivalents and short-term investments

The cash and cash equivalents at banks and short-term investments of the Company are mainly held with well-known financial institutions. The Board of Directors does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

(iii) Trade and other receivables

Account receivables mainly include management fees receivable and advisory fees receivable. Credit risk in relation to management fees and advisory fees receivable is considered minimal as these are receivables from related parties and funds under management of the Company.

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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(b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

At the balance sheet date, the financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments as follows:

	Carrying amount VND'000	Undiscounted contractual cash flows VND'000	Less than 1 month VND'000	From 1 to 3 months VND'000	From 3 months to 1 year VND'000	From 1 year to 5 years VND'000
31 December 2014						
Accounts payable – trade	66,025	66,025	66,025	-	-	-
Accrued expenses	6,091,145	6,091,145	-	6,091,145	-	-
Inter-company payables	1,674,353	1,674,353	-	1,674,353	-	-
Other short-term payables	775,171	775,171	775,171	-	-	-
	8,606,694	8,606,694	841,196	7,765,498	-	-
31 December 2013						
Accounts payable – trade	66,025	66,025	66,025	-	-	-
Accrued expenses	4,480,282	4,480,282	-	4,480,282	-	-
Inter-company payables	9,626,976	9,626,976	-	9,626,976	-	-
Other short-term payables	193,040	193,040	193,040	-	-	-
	14,366,323	14,366,323	259,065	14,107,258	-	-

Eastspring Investment Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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(c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

The Company is exposed to currency risk on revenue and purchases that are denominated in a currency other than the respective accounting currency of the Company. The currencies in which these transactions primarily are denominated are VND and USD.

Exposure to currency risk

At the balance sheet date, the Company had the following net monetary asset position exposed to currency risk as follows:

	Denominated in USD	
	31/12/2014	31/12/2013
	VND'000	VND'000
Cash and cash equivalents	22,023,137	30,530,952
Inter-company receivables	13,684	3,202,838
Inter-company payables	(129,300)	(129,300)
	21,907,521	33,604,490
	21,907,521	33,604,490

The following was the significant exchange rate applied by the Company:

	Exchange rate as at	
	31/12/2014	31/12/2013
USD/VND	21,360	21,080
	21,360	21,080
	21,360	21,080

Below is an analysis of the possible impact on the net loss after tax of the Company for the year ended 31 December 2014 and 2013. This analysis assumes that all other variables, in particular interest rates, remain constant:

	Effect to net loss	
	31/12/2014	31/12/2013
	VND'000	VND'000
USD (1% strengthening)	170,879	252,034
	170,879	252,034
	170,879	252,034

The opposite movement of the USD would have the equal but opposite effect to the net loss of the Company for the year ended 31 December 2014 and 2013.

Eastspring Investments Fund Management Limited Liability Company
Notes to the financial statements for the year ended 31 December 2014 (continued)

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(ii) Interest rate risk

Interest rate risk is the risk that the fair values or future cash flows of the Company's financial instruments will fluctuate as a result of changes in market interest rates. The Company's exposure to market risk due to changes in interest rates is minimal since all term deposits have maturities of equal or less than three months.

At the balance sheet date, the interest rate profile of the Company's interest-bearing financial instruments was:

	Carrying amount	
	31/12/2014 VND'000	31/12/2013 VND'000
<i>Fixed rate instruments</i>		
Cash equivalents	127,653,026	149,656,267
Short-term investments	-	11,697,008
	127,653,026	161,353,275
<i>Variable rate instruments</i>		
Cash at banks	4,292,374	4,471,819
	4,292,374	4,471,819

A change of 100 basis points in interest rates would have increased or decreased the net loss of the Company by VND33 million (31/12/2013: VND33 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

(iii) Market price risk

Market price risk is the risk that the value of the financial instruments will decrease as a result of changes in equity indices and the values of individual securities. The Company is not exposed to market price risk as it does not hold any securities as at 31 December 2014.

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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(d) Fair value of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, were as follows:

	31/12/2014		31/12/2013	
	Carrying amount VND'000	Fair value VND'000	Carrying amount VND'000	Fair value VND'000
Categorised as held-to-maturity investments:				
Short-term investments	-	-	11,697,008	11,697,008
Categorised as loans and receivables:				
Cash and cash equivalents	131,945,400	131,945,400	154,128,086	154,128,086
Trade and other receivables (*)	8,885,980	(***)	17,132,179	(***)
Categorised as liabilities at amortised cost:				
Trade and other payables (**)	2,515,549	(***)	9,886,041	(***)
Other financial liabilities	6,091,145	(***)	4,480,282	(***)

(*) Trade and other receivables include accounts receivable – trade, inter-company receivables and other receivables.

(**) Trade and other payables include accounts payable – trade, inter-company payables and other payables.

(***) The Company has not determined fair values of these financial instruments for disclosure in the financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the relevant requirements of Circular No. 125/2011/TT-BTC issued by the Ministry of Finance dated 5 September 2011 on promulgation of accounting system of securities investment fund management companies and the relevant statutory requirements applicable to financial reporting. The fair values of these financial instruments may differ from their carrying amounts.

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Notes to the financial statements for the year ended 31 December 2014 (continued)

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27. Indices

	31/12/2014	31/12/2013
Asset structure		
Long-term assets/Total assets	2.04%	1.66%
Current assets/Total assets	97.96%	98.34%
Financial position		
Liabilities/Total assets	21.50%	21.39%
Cash and cash equivalents and short-term investments/ Current liabilities	512.72%	423.75%
Fixed assets/Equity	0.34%	0.77%
	2014	2013
Profitability		
Net loss/Total revenue	-116.92%	-2.43%
Net loss/Equity	-30.28%	-1.27%

20 March 2015

Prepared by:



Dinh Thi Binh Duong
Chief Accountant

Approved by:




Nguyen Tuan Then An
Chief Executive Office

